

SONY

Sony Corporation of America
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Sony Institute of Applied Video Technology
Telephone (213) 462-1982
FAX (213) 462-3559

Susan Drange
So. Calif. Gas Co.
Video Productions
PO Box 3249, M.L, 720B
Los Angeles, CA 90051

Dear Susan,

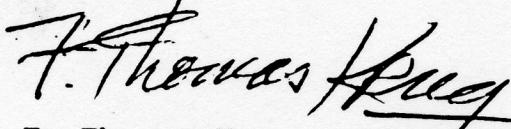
Your ITVA entry "Controlled Fire Cut and Tie-in, Part 2" left many of us on the Blue Ribbon panel with sweaty palms. We felt the tension of that operation! It is a tape that we here at the Sony Video Institute would like to use as an example in several of our classes.

Please be assured that tape copies would never be made available to students or others outside the Sony Video Institute. Our sole intention is to present it as a contemporary example of effective application of video to corporate needs.

I hope this agreement satisfies you and that you will share this work with hundreds of other video practitioners across the country who look to SVI for excellence in video training.

Thank you. And my best to Jeff and everyone there.

Cordially,



F. Thomas Krug
Consultant for Video Production

TK:mh